

Ceres, GRI and Climate Risk

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Ceres... A Network for Change

- A coalition of more than 80 investment funds, environmental organizations, and other public interest groups working together for a sustainable future
- A *network* of more than 70 corporate endorsers representing diverse industries & businesses
- The *leader* in standardized corporate reporting on environmental performance
- The founder of the Global Reporting Initiative (GRI)
- The creator and convener of the Investor Network on Climate Risk (INCR)



Selected Coalition Members

- 🖉 AFL-CIO
- ∠ Calvert Group
- Connecticut StateTreasurer's Office
- ✓ Conservation Int'I
- 🖉 Co-op America
- Environmental Defense
- Friends of the Earth
- Interfaith Center on
 Corporate Responsibility
- Solution ISIS Asset Management

- National Wildlife Federation
- Natural Resources
 Defense Council
- New York City
 Comptroller's Office
- Social Investment Forum
- Social Accountability Int'l
- Union of Concerned Scientists
- Walden Asset
 Management
- ✓ World Wildlife Fund



- American Airlines
- 🖉 Aveda Corp.
- Bank of America
- Baxter International
- Ben & Jerry's
- 🖉 Coca-Cola
- 🖉 Con Edison
- Series Ford Motor Company
- 🖉 General Motors Corp. 🧝 YSI. Inc.

- Scient Mountain Energy
- ∠ Interface, Inc.
- Z ITT Industries, Inc.
- 🖉 Nike
- ∠ Northeast Utilities
- ∠ PPL Corporation
- Pinnacle West
- Sunoco, Inc.
- The Timberland Company

Mission & Beliefs

Mission - to move businesses, capital, and markets to advance lasting prosperity by valuing the health of the planet and its people.

Beliefs

- What gets measured gets managed
- Disclosure and dialogue build trust and credibility
- Diversity is strength—multiple perspectives and interests can create better and longerlasting solutions than unilateral action



Ceres Principles

- 1. Protection of the Biosphere
- 2. Sustainable Use of Natural Resources
- 3. Reduction and Disposal of Wastes
- 4. Energy Conservation
- 5. Risk Reduction
- 6. Safe Products and Services
- 7. Environmental Restoration
- 8. Informing the Public
- 9. Management Commitment
- 10. Audits and Reports



The Global Reporting Initiative

Ceres created the Global Reporting Initiative (GRI) and remains its key ally in North America.

The GRI is:

- Elevating corporate sustainability reporting practices to a level equivalent to financial reporting
- Designing a standardized reporting guideline reflecting the three dimensions of sustainability: environmental, economic, and social
- Ensuring a permanent and effective institutional host



Sustainable Governance Project

Underlying premise: To properly oversee large global businesses, CEOs, boards, and the financial community must:

- understanding key questions of sustainability, such as climate, energy, water, biodiversity, inequality
- ℑ setting goals and measuring outcomes
- I disclosing the results through an international standard verified by third parties

Failure to do so exposes firm to unnecessary risk

In 21st century, good governance includes

A strategic approach to sustainability



Sustainable Governance and Long-term Value

Ceres works with allies in the financial and corporate worlds who are naturally concerned with long-term value.

- Institutional Investors Those investing for retirement funds are concerned with 20 - 30 year horizons.
- Corporate Mgmt. & Boards Companies are more aware of their duty to anticipate and act on "off balance sheet" risks and opportunities. Boards also often have outside experience that can give them a broader perspective.
- Analysts Some analysts, like those who rate bonds, are beginning to understand the connection between corporate actions on sustainability issues and long-term competitive positioning.



Ceres-IRRC Report: Corporate Governance & Climate Change

- Key question: How are the largest corporate emitters factoring climate change into their governance practices?
- Three layers of investigation: board oversight, management accountability and stakeholder disclosure.
- Key objective: Find prudent strategies to protect shareholder value... and the planet for future generations.



Profiled Companies

- *≰* AEP
- 🖉 Alcoa
- ø BP
- ChevronTexaco K
- ∠ Cinergy
- ∠ ConocoPhillips
- *⊯* DaimlerChrysler
- ∠ DuPont
- 🖉 ExxonMobil
- ✓ Ford Motor

- **General Electric** Ø
- **General Motors** Ø
- Honda Motor Ø
- IBM Ø
- **International Paper** Ø
- Royal/Dutch Shell Ż
- Southern Co. Ø
- Toyota Motor Ø
- TXU Ø
- **Xcel Energy** Ż

Profiled Companies = 15% of Global CO₂ Emissions



Climate Change Governance 14-Point Checklist

- 1. Board oversight
- 2. Board climate review
- 3. Chain of command
- 4. Executive compensation 11. Future targets
- 5. CEO leadership
- 6. 10-K disclosure
- 7. Sustainability report

- 8. Emissions offsets
- 9. Recent inventories
- 10. Historical baselines

- 12. 3rd party certification
- 13. Emissions trading
- 14. Renewable energy



Institutional Investor Summit on Climate Risk

- - ↓ \$3 trillion represented
 - ↓ 46 conveners, fiduciaries of > \$ 1 trillion
- Speakers: Kofi Annan, Dr. John Holdren, Leon Panetta, Al Gore, Abby Joseph Cohen, John Coomber
- Leon Panetta Every fiduciary should ask: "Under what circumstances and to what degree will my portfolio be affected by climate risk?"
- Investors formed Investor Network on Climate Risk (INCR) - Ceres is secretariat



Investor Call for Action on Climate Risk

∠ Signers:

- J State Treasurers (CA, CT, MD, ME, NM, OR, VT)
- ℑ State and City Comptrollers: New York State, NYC
- ↓ Labor: AFSCME, CWA/ITA, SEIU, Teamsters

10-Point Action Plan - Summary:

- SEC: Require climate risk disclosure and protect shareholder rights to file climate resolutions
- Corporate Boards: Insist that management report climate risk information to shareholders
- ↓ Investment Managers: Analyze climate risk
- Institutional Investors: Adopt proxy voting guidelines supporting climate risk disclosure
- ☐ Government: Congress, Executive Branch, states



Companies and investors may be affected financially by climate risk - 5 types of risk:

- **1. Regulatory Risk** complying with regulatory requirements (e.g. EU 2005 regulations, or northeast states cap-and-trade) to reduce greenhouse gas emissions, or failing to earn credits associated with emissions reductions.
- **2. Physical Risk** physical effects of climate change (e.g. forests, water, insurance, agric.)
- 3. Reputation Risk e.g. ExxonMobil
- 4. Competitiveness Risk e.g. automakers
- 5. Litigation Risk Climate change lawsuit

Regulatory risk: AEP

"We don't expect Kyoto timeframes to be enforced in the United States but we do expect international consensus on this issue [carbon dioxide emissions] will prevail in the United States."

—Susan Tomasky, Chief Financial Officer, American Electric Power "In Mr. [Chris] Walker's view, directors and officers could face legal liability if they fail to act early to reduce their companies' greenhouse-gas emissions, exposing their companies to higher catch-up costs for factory overhauls or emissions credits once government mandates take effect.

-Wall Street Journal, 5/7/03



Recent Investor Actions on Climate Risk

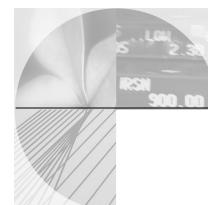
- Science Global Warming Shareholder Campaign
 - ℑ Big investors NY State files first climate resolution ever
 - ↓ Victories with 5 electric power companies
 - ↓ Highest votes ever: Apache (37%); Anadarko (32%)
- ∠ Environmental Investing
 - CalPERS approved 2 environmental investing initiatives
 - ↓ Other states interested in replicating CA "Green Wave"
- SEC Climate Risk Campaign
- Scres Investor-Electric Power Dialogue
- Section Carbon Disclosure Project
- Engagement with University Endowments
- Building a Global Investor Network on Climate Risk (Linkages already with EU, Canada, UNEP-FI)

Investor Action: California

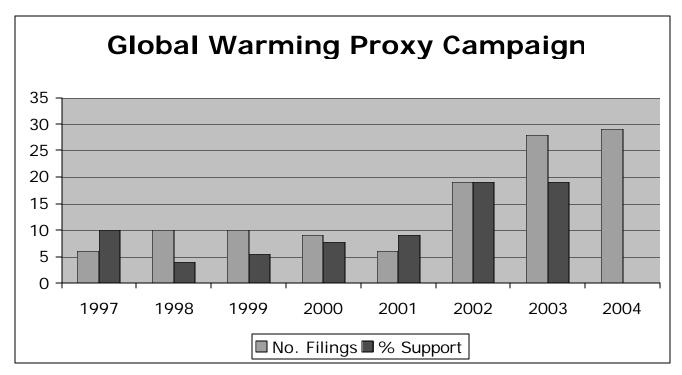
Following Summit, California State Treasurer Phil Angelides announced the "environmental Green Wave initiative."

"The four-pronged initiative calls on the State's two large public pension funds – [CalPERS and CalSTRS] – to marry the jet stream of finance and capital markets with public purpose by committing \$1.5 billion to investments in cutting-edge technologies and environmentally responsible companies."

CalPERS has already adopted 2 of the recommendations



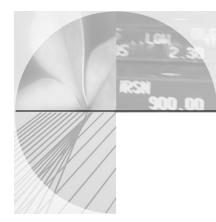
Investor Concern: Proxy Votes





Resolutions 2004 - Electric Power

- & Agreements
 - → AEP, Cinergy, Southern, TXU, Reliant
- ∠ Commitment
 - Comprehensive disclosure of risks and opportunities that climate change presents
 - assessment at board level committee of <u>independent</u> board members
- ∠ Conclusions
 - ☐ Climate change is a <u>material risk</u>
 - ↓ Climate change is an issue of corporate governance



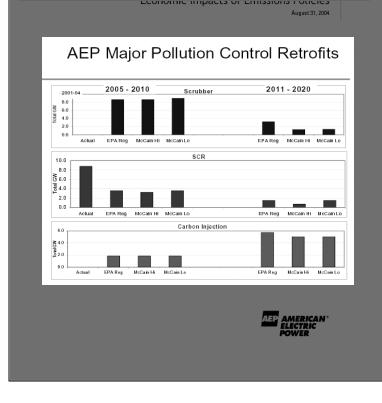
AEP Emissions Assessment Report

"We share your position that management and the Board have a fiduciary duty to carefully assess and disclose to shareholders appropriate information on the company's environmental risk exposure."

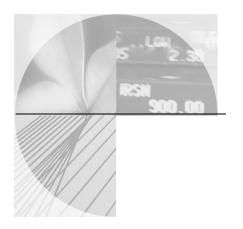


Regulatory Risk: AEP

Assessment of AEP's Actions to Mitigate the Economic Impacts of Emissions Policies



"Large-scale investments in pollution control can only be undertaken prudently if there is little risk of such investments becoming "stranded" by future environmental or economic mandates, including carbon constraints." -- Aug. 31, 2004

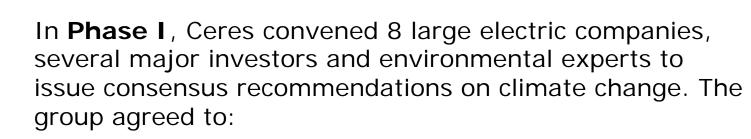


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- The current regulatory uncertainty has made it difficult to plan capital expenditures that will bring the company into compliance with environmental requirements while also serving customer needs
- A long-term, multi-emissions bill would take the unnecessary uncertainty out of national environmental policy
- Carbon controls are inevitable and a "well constructed policy that gradually and predictably" reduces greenhouse gas emissions can be managed "without undue disruption to the company or the economy."



Electric Power/Investor Dialogue



- A national mandatory cap on CO₂
- ☐ Increased disclosure of climate risk
- ↓ Support for a national renewable energy standard
- ☐ Increased investment in clean technologies

In **Phase II**, Ceres has broadened the group and is focused on:

- → Best practices on financial mgmt. of climate change
- ↓ Methodology for assessing climate risk for the sector

Conclusion

"We have the know-how and technology to address climate risk, and we can do so while enhancing investment returns. But what we need today is the other important ingredient: leadership. We need investors, we need companies and we need policy makers to stand up and be counted."

-- Sean Harrigan, Board President, CalPERS

Speech at Ceres Conference on April 15, 2004

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