

CLEAN GREEN SOLUTIONS VOUR SOLUTION TO CLEANING GREEN
 Bill Scherer – President 3 Founding Principles – Our products: Truly Green – No Green Washing! As offective as traditional products.
 As effective as traditional products Cost effective





Two Types of Commercial Green Buyers

Green Buyer #1

My boss said to get something green. So, the first green products I found, that worked, I bought them. That was easy!

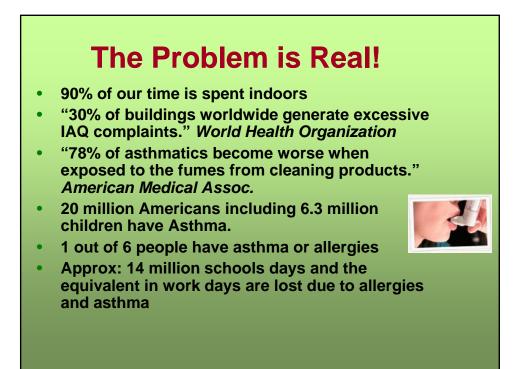
Green Buyer #2

Our green team sat down to evaluate the several green brands available. After completing our research, we decided on not only the most effective, but also the products with the highest green content.

Core Elements of an Effective Green Housekeeping Program

- 1. Use Bio-based & Environmentally Preferable Cleaning Products
- 2. Air Flow Control
- 3. Maximize Matting
- 4. Vacuum with Micro Filter – H.E.P.A.
- 5. Eliminate Aerosols V.O.C.'s

- 6. Low Impact Floor Care Program
- 7. Identify Bio-Contamination Points
- 8. Effective use of Disinfectants
- 9. Maintain H.V.A.C. Filter Media
- **10. Moisture/Odor Control**





3rd Party Certification Green Seal



- •Most recognized certification in the U.S.
- •Meets LEED Requirements
- •Allows Certified Products to contain petroleum, NPE's and APE's .

•NPE's and APE's are banned in Canada and most of Europe.



Product Evaluation & Selection Criteria:

- Performance Trial & Test
- Health & Safety (HMIS) Rating Average of the 5 basic cleaners = 1.2
 - Disinfectant, All Purpose Cleaner, Washroom Cleaner, Glass Cleaner & Degreaser
- Bio base content of the products
- Color and Numeric Coding System
- Third Party Certified



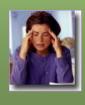
		D THE RATING SY	STEM
Num	ber D	egree of Hazard	
0	N	IINIMAL	
1	S	LIGHT	
2	N	IODERATE	
3	S	ERIOUS	
4	E	XTREME	
diamond is subdivided into 1. <u>Health</u> (blue) 2. <u>Flammability</u> (red) 3. <u>Reactivity</u> (yellow) 4. <u>Protective Equipment</u>	o four gener	Sypes of Hazards al categories:	





Sick Building Symptoms

- Headaches
- Eye Irritation
- Dry Cough
- Dry or Itchy Skin
- Nose and Throat Irritation
- Dizziness
- Nausea
- Difficulty in Concentrating
- Fatigue
- Odor Sensitivity





Chemical Management Systems Source Reduction

- Reduces Packaging
- Reduces Transport
- Reduces Consumption
- Improves Productivity
- No Contact with Concentrate
- Insures Product
 Performance
- Easier Training





Side benefit - "30 Percent Or More Savings"



